Title III-D Highest Tier Evidence-Based Health Promotion/Disease Prevention Programs

PROGRAM	WEBSITE/	PROGRAM GOALS &	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING	PROGRAM COSTS	KEY WORDS
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A Matter of Balance (MOB)	www.mainehealth.or g/mob	Reduce fall risk and fear of falling Improve falls self-management Improve falls self-efficacy and promote physical activity Target Audience: Adults 60+ who are ambulatory, able to problem solve, concerned about falling, interested in improving flexibility, balance and strength and have restricted their activities because of concerns about falling	 8 weekly or twice weekly sessions 2 hours per session 8-12 group participants Emphasizes practical coping strategies to reduce fear of falling and teach fall prevention strategies Structured group intervention activities include group discussion, problem-solving, skill building, assertiveness training, videos, sharing practical solutions and exercise training 	2 coaches (volunteer lay leaders) teach the class to participants Guest therapist visit (1 session for 1 hour)	REQUIREMENTS - Master Trainers: 2-day training and on-going updates - Coach/Lay leader training: 8 hours and attend annual 2.5 hour training update	• Licensing Cost: None. Everything is included in the training fee • Training Cost: - Master Trainer session open to anyone (includes all materials): \$1,500 per Master Trainer plus travel - Group training available at an agency's location upon request: a) 11-15 attendees: \$16,000* plus \$220/person for materials b) 16-20 attendees: \$18,500* plus \$220/person for materials * plus travel, meals and lodging for 2 Lead Trainers • Post-training Materials Cost: - Coach Handbook: \$20 - Participant Workbook: \$13 - Guest Therapist Handbook: \$6 - DVD (Fear of Falling and Exercise: It's Never Too Late): \$164.76/set - A Matter of Balance DVD: \$11.00 - A Matter of Balance Lay Leader Model CD-ROM for	fall prevention group setting self-management health promotion
Active Choices	Contact person: Cynthia M. Castro, Ph.D., Program Developer and Trainer, cync@stanford.edu, (650) 498-7281	Physical activity program that helps individuals incorporate preferred physical activities in their daily lives Target Audience:	6-month telephone-based individualized program that provides remote guidance and support and builds self-management skills	 Trained activity coach/peer counselor/facilitator who monitors progress, modifies exercise strategies and provides 	 Facilitator training and certification (recommended, but not required): 8-hour minimum workshop Assigned reading and written test Completion and 	Coaches: \$2.00 Licensing Cost: None. One time purchase of Active Choices Manual. Training Cost: Minimum \$1200. Costs vary depending on organization, number of trainees, and	 telephone-based physical activity self-management health promotion

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	http://hip.stanford.ed u/organizational- consulting/ Developed by Stanford Prevention Research Center, distributed by Stanford Health Promotion Resource Center	Adults 50+		exercise tips Participant materials are available in both English and Spanish. Coach's manual is only available in English	submission of 3 sample sessions to be reviewed by trainer Train-the Trainer is available to organizations that have completed facilitator training and implemented Active Choices for a minimum of 6 months. Includes: - 8-hour minimum workshop - Assigned reading and written test - Completion and submission of facilitator training workshop to be reviewed by a trainer and 6 months experience as a facilitator	location (on/off-site) • Materials Cost: - \$295 per organization for an electronic Active Choices Manual, which includes coach/counselor training material and electronic program forms for duplication. Material toolkit comes with reproducible forms and information sheets. - Also need to consider workshop space rental, photocopying costs, facilitator supervision time - No cost to participant	
Active Living Every Day (ALED)	www.ActiveLiving.inf o/ OR 800-747-4457	Behavior change program that helps participants overcome their barriers to physical activity and make positive changes that improve their health and well-being Participants learn to set goals, overcome barriers and find activities they enjoy Target Audience: Adults interested in integrating physical activity into their daily lives	 12 week class sessions Incorporates short lecture and group discussion Participants choose their own activities and create plans based on individual lifestyle and personal preferences, focusing on moderate-intensity activities that can be added to daily routines Book and optional online tools offer structure and support as participants explore their options and begin to realize how enjoyable physical activity can be. As participants work through the course, they learn lifestyle management skills and build on small successes 	Trained facilitators. At least 1 trained facilitator is needed per class	A facilitator must complete: - an on-line course, - participate in a live 2-hour, online training session - pass a competency exam from Active Living Partners (ALP). Refer to the ALP training workshop schedule for availability. No specific educational or fitness certification is required of facilitators. The successful facilitator is comfortable with groups, has strong teaching/coaching skills, and agrees whole-heartedly with the Active Living Partners approach to helping people become more active	Licensing Cost: None. A license from Active Living Partners is required to become a provider and to use the ALED name, logo, and materials Training Cost: \$373 per facilitator, includes materials (facilitator guide, lesson plans, sample marketing materials, handouts), training fee, and competency test Participant Materials Cost: An Active Living Every Day book (includes text and access to online resources) must be purchased for every participant. Current price is \$37.95 (bulk order discounts are available) Step counters or pedometers are also introduced in the program and can be purchased	 physical activity chronic conditions group setting self-management health promotion

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						from ALP or other vendors • Required Equipment: LCD projector, computer, flip chart, markers, pens, photocopies of select handouts, etc. A sample budgeting sheet can be provided	
Arthritis Foundation Exercise Program	www.arthritis.org/exe rcise.php	Low-impact recreational exercise program designed for people with arthritis to improve functional ability, self-confidence, self-care, mobility, muscle strength and coordination Reduce fatigue, pain, and stiffness Target Audience: Adults with arthritis, related rheumatic diseases or musculoskeletal conditions, ranging from people who are older, sedentary and very limited by impaired joint mobility to those who are relatively active with only	8-12 weeks 1 hour, 2-3 times a week 15-20 people per group Multi-component program, using aerobic exercise, health education, relaxation, and socialization to address arthritis concerns and conditions Community-based recreational exercise program with multiple components to help reduce pain and stiffness, and help maintain or improve mobility, muscle strength and functional availability	Trained and certified instructors	Complete 1-day (8 hour) Arthritis Foundation Exercise Program Instructor Training Workshop Recertification training every 3 years CPR trained and affiliated with an Arthritis Foundation approved facility Commit to teaching at least 1 time a year	Licensing Cost: None Training Cost: \$125-\$175, which includes manuals: If Arthritis Foundation hosts workshop: \$50-\$200 for 1 day workshop Participant Materials Cost: Guidebook (recommended): \$3 each Optional equipment: ankle weights, hand held weights, Theraband® resistive exercise bands	 physical activity arthritis chronic condition group setting self-management health promotion
Arthritis Foundation Tai Chi Program	http://www.arthritis.or g/resources/communi ty-programs/tai-chi/	mild joint involvement Improve movement, balance, strength, flexibility, and relaxation Decrease pain and falls Target Audience: Adults with or without arthritis, rheumatic diseases or related musculoskeletal conditions. The program is appropriate for people with mild, moderate and severe joint involvement and back	6-8 week program 45-60 minutes per class 2 times per week Program led by a certified instructor, each session includes: Warm-up and cool-down exercises 6 basic core movements and 6 advanced movements Breathing Techniques Movements are performed at a higher stance to make it easier for older participants and those with	Arthritis Foundation certified instructor	Complete a two-day Arthritis Foundation instructor training workshop Recertification training every 2 years (one-day training) CPR certified Affiliated with an Arthritis Foundation approved facility	Licensing Fee: None Training Cost: approximately \$275 (varies with AF regions). Includes Instructor Guide and Tai Chi DVDs Participant Cost: None Tai Chi DVD available for \$29.95 for practice at home: http://www.afstore.org/Hot- Items/TAI-CHI-FOR- ARTHRITIS-DVD-COMBO- MOVEMENTS-1-THRU-12	 physical activity arthritis chronic condition group setting health promotion balance relaxation

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		pain	arthritis. Developed by Dr. Paul Lam, the program utilizes Tai Chi's Sun style for its ability to improve relaxation and its ease of use for older adults, the movements are taught backwards and forwards to improve mobility and offer a variety of combinations				
Arthritis Self- Management (Self- Help) Program (ASMP)	Refer to Stanford Suite of Self- Management Programs below for group, Spanish and online versions						 physical activity arthritis chronic condition group setting self-management health promotion
Brief Intervention & Treatment for Elders (BRITE)	http://brite.fmhi.usf.e du/BRITE.htm	Substance abuse screening and intervention program for community-dwelling older adults who are at-risk for or experiencing substance abuse problems Target Audience: Adults 55+	4 components: Screening (6-question questionnaire) Brief intervention (1-5 sessions) Brief treatment that is solution-focused and goal-oriented (1-7 sessions) Referral for specialized treatment services can occur	Generalist provider or substance abuse specialist	Refer to website for more information	Refer to website for more information	 at-risk substance abuse prescription drug abuse screening brief intervention behavioral health self-management health promotion
Care Transitions Intervention (CTI)	www.caretransitions. org	Promote self-identified personal goals around symptom management and functional recovery in the care transition from hospital to home Reduce hospital readmissions Target Audience: Adults 65+ who are transitioning from hospital to home who meet the following criteria: - non-psychiatric-related hospital admission	4-week program that assists individuals with complex care needs to learn self-management skills to ensure needs are met during the transition from hospital to home 4 conceptual domains: Medication self-management Use of a dynamic patient-centered record Primary care and specialist follow-up Knowledge of red flags	Transitions Coach that is trained by the Care Transitions Program	 Initial on-line training, followed by a 1 day intensive and interactive training, either on-site in Aurora, Colorado or off-site (1.5 days at a single agency for up to 35 trainees) Key coach attributes: - Ability to shift from doing things for a given patient to encouraging them to do as much as possible for themselves Competence in medication review and reconciliation Experience in activating 	Contact the Care Transitions Intervention (CTI) training staff through their website	transitional care case management care transitions

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		- community-dwelling (i.e., not a long-term care facility) residence within a predefined radius of the hospital (thereby making a home visit feasible) - have a working telephone - have at least one of 11 diagnoses documented in their record (congestive heart failure, chronic obstructive pulmonary disease, coronary artery disease, diabetes, stroke, medical and surgical back conditions (predominantly spinal stenosis), hip fracture, peripheral vascular disease, cardiac arrythmias, deep venous thrombosis,			patients to communicate their needs to a variety of health care professionals • 1.5 day "Train the Trainer" session is also available for experienced Coaches to qualify to train new coaches within their existing organization. Held in Denver, Colorado. Refer to the website for the application process.		
Chronic Disease Self-Management Program (CDSMP)	Refer to Stanford Suite of Self- Management Programs below for community-based, Spanish and online versions	and pulmonary embolism)					 physical activity chronic condition group setting self-management health promotion
Chronic Pain Self- Management Program (CPSMP)	Refer to Stanford Suite of Self- Management Programs below for community-based program details						 physical activity chronic pain chronic condition group setting self-management health promotion
Diabetes Self- Management Program (DSMP)	Refer to Stanford Suite of Self- Management Programs below for						diabetes chronic condition group setting medication

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	community-based, Spanish and online versions						management • self-management • health promotion
EnhanceFitness	www.projectenhance. org/EnhanceFitness. aspx	Improve the overall functional fitness and well-being of older adults Target Audience: Sedentary older adults wishing to maintain and/or improve their physical functioning and stay socially connected	 Ongoing 1 hour, 3 times/week group physical activity Focused on 4 areas: Stretching and flexibility Low impact aerobics Strength training Balance 	Certified fitness instructor	 Attend a 1.5 day EnhanceFitness New Instructor training Be a certified fitness instructor by a nationally recognized organization 	Licensing Cost: Basic package fee, including licensing fee: \$3,000 \$500 per new site for the first year Renewal fee: \$50 per site Training Cost:: Master Trainer training: \$2,000 Online Data System Fee (optional): Data Entry System for data management and report creation is \$200/year for each data entry user	 physical activity group setting self-management health promotion
EnhanceWellness	www.projectenhance. org/EnhanceWellnes s.aspx	Maintain or increase the health and functional status of community-based older adults with chronic conditions Target Audience: Older adults with one or more chronic conditions, excluding dementia	6 month individualized program, along with regularly scheduled optional support group meetings and evidence-based workshops such as Chronic Disease Self-Management Program (CDSMP) and Matter of Balance (MOB)	A nurse practitioner and/or social worker work with the participant to develop a health action plan and provide support and encouragement to the participant in achieving the goals of that plan	Provider training in EnhanceWellness training	• Full Program Cost (program licenses, SS Services, with training limited to Licensee employees, access to webbased data management program (WellWare) and one copy of the Program Materials): - Complete package fee:\$6,000 for one site; \$1,000 for each additional site, same licensee - Annual renewal fee: \$300 • Basic Package Cost (without computer software WellWare): - Basic package fee: \$5,000 for one site (\$50 each additional site, same licensee - Annual renewal fee: \$200	 chronic conditions physical activity self-management health promotion
FallsTalk	www.fallscape.org	Goals - Increase falls prevention behaviors and falls self-management skills - Improve recognition of fall threats (personal traits and	A one to six month personalized behavior change program delivered in two one-on-one sessions utilizing easy- to-use software (provided) that includes: a) evidence-based fall risk	 One or two trained facilitators Interview, follow-up and telephone check-ins can be 	One or two days which can be completed separately (course outline on website) In-person training is mandatory to insure	Licensing Cost: Included in the training costs. Training Cost: \$175 - \$295 (1 or 2 days) depending on program components; package	 falls fall prevention at-risk for falls personal program community setting

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		circumstances that could cause a fall) & self-efficacy • Prevent participant falls and reduce fall risk. • Target Audience: Adults 50+ who have fallen OR are experiencing regular loss of balance, AND are at risk for falls OR are concerned about falling.	screening and standardized FallsTalk interview (10-20 minutes) which creates customized intervention components and reports; b) fall-related log training (5-10 min.); and telephone check-ins (2-5 min. each); c) follow-up interview and log review (10-20 min.).	delivered by separate facilitators.	program fidelity, no specific educational pre-requisites Included software matches trainee's abilities Training is offered at various sites or can be delivered on-site for groups by custom arrangement.	includes training, software and support for one year. • Annual Subscription Cost: Starts at \$175 based on number of Users on-site and program components (see website for details). Package includes on-going site support, software updates and required web-based training.	 in-home out-patient telephone-based portion self-management health promotion self-efficacy fall risk screening
FallScape	www.fallscape.org	Goals • Increase falls prevention behaviors and falls self-management skills • Improve recognition of fall threats (personal traits and circumstances that could cause a fall) & self-efficacy • Enhance fall threat recognition and prevention behaviors with multimedia • Prevent participant falls and reduce fall risk. • Target Audience: Adults 50+ who have fallen OR are experiencing regular loss of balance, AND are at risk for falls OR are concerned about falling.	 A one to six month personalized multimedia behavior change program delivered in two to four one-on-one sessions utilizing easy-to-use software (provided) that includes: a) evidence-based fall risk screening and standardized FallsTalk interview (10-20 minutes) which creates customized intervention components and reports; b) FallScape interactive multimedia training (one or two 15-30 min. sessions); c) fall-related log training (5-10 min.); and telephone check-ins (2-5 min. each); d) follow-up interview and log review (10-20 min.); e) FallScape interactive multimedia evaluation (10-15 min.). 	One to four trained facilitators Interview, follow-up and telephone check-ins; as well as multimedia training, and multimedia evaluation can also be delivered by separate facilitators.	Three or four days which can be completed separately, including two days of FallsTalk training which is required before FallScape training can begin (course outline on website) In-person training is mandatory to insure program fidelity, FallsTalk training is a pre-requisite Included software matches trainee's abilities Training is offered at various sites or can be delivered on-site for groups by custom arrangement.	Licensing Cost: Included in the training costs. Training Cost: \$495 - \$595 (3 or 4 days- including 2 days of FallsTalk training) depending on program components; Package includes training, software, multimedia elements and support for one year Annual Subscription Cost: Starts at \$495 based on number of Users on-site and program components (see website for details). Package includes on-going site support, software and multimedia element updates, as well as required web-based training.	 falls multimedia fall prevention at-risk for falls personal program community setting in-home out-patient telephone-based portion self-management health promotion self-efficacy fall risk screening
Fit and Strong!	www.fitandstrong.org	Manage lower-extremity osteoarthritis through engagement in safe, balanced program of physical activity that builds lower extremity strength Target Audience: Sedentary older adults who are experiencing lower-extremity joint pain and stiffness and have received	8 weeks3 times per week90 minutes per session	Fit and Strong! Master Trainer	8 hour Master Trainer-led training Must be a certified exercise instructor or licensed physical therapist, or PT or OT aide or student	Licensing Cost: (includes training) \$2,000 for a system and \$400 for each system site in Year One; \$1,000 for standalone site in Year One - Sites may need to reimburse their instructors for their training time - Certified Exercise Instructor Training (\$30/ hour for 8 hours) - Equipment Cost: - Ankle Weights \$22 each	 physical activity osteoarthritis lower extremity strength chronic condition self-management health promotion

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		physician clearance to participate in exercise				- Exercise Bands \$5 each - Manuals (Instructor \$30 and Participant \$30 each) - CD Player \$25 - Exercise Music CD \$20 each - Mats \$40 - Instructor liability insurance \$160/ year if site does not already have in place	
Geri-Fit® Strength Training Workout	www.gerifit.com	Increase strength, flexibility, mobility, and balance Target Audience Older adults age 65+. GeriFit® is a Medicare Advantage approved program (can participate free of charge if covered via Medicare Advantage Silver&Fit)	 45 minute, twice weekly strength training exercise program done without music Most exercises performed seated using a set of 2lb dumbbell weights Typically performed in a group setting, though can be done in a person's home and/or administered by a caregiver. 	Licensed physical therapist or occupational therapist	Certified as a personal fitness trainer or group exercise leader by a nationally recognized fitness organizations Candidates also accepted with degrees in exercise physiology, kinesiology, physical therapy, occupational therapy, athletic training, nursing, and other health professions CPR certified	- Training Cost: -\$2,000 (recommend a minimum of 2 trainers for organizations such as gyms, health clubs, and physical therapy centers) plus travel costs to Temecula, CAIf training held off-site, travel and per diem costs for one licensed physical therapist or occupational therapist Training Supplies: - GeriFit® training manual - GeriFit® program license DVD and training DVD - Materials free for first instructor, \$65 for each additional instructor (up to three instructors per facility)	 fall prevention lower extremity strength balance program physical activity group setting private training health promotion caregiver self-management
Healthy IDEAS (Identifying Depression, Empowering Activities for Seniors)	www.careforelders.or g/healthyideas	Reduce the severity of depressive symptoms in frail, high risk and diverse older clients of community agencies Target Audience: Ethnically and socioeconomically diverse populations of older adults	3-6 month program Minimum of 3 in-person visits in the client's home and 5 or more telephone contacts 4 components include: Screening and assessment of depressive symptoms Education about depression and selfcare for clients and family caregivers Referral and linkage to health and	Trained case manager or other social service provider in the client's home or other private location	2-day (12 hours), on-site training with one certified trainer for every 25 attendees. Training arranged by national Healthy IDEAS Team and provided by a certified national or regional trainer Local trainer/coach provides pre-training on	Licensing Cost: None Training and Technical Assistance Cost: One-time fee of \$4,000 plus related travel expenses from Houston for the full technical-assistance and training package, which includes 2 days on-site training and unlimited telephone/email	 depression behavioral health in-home visits self-management health promotion
		and family caregivers who are living in the community	mental health professionals - Behavioral activation		depression as well as follow- up training and	consultation - \$500 additional fee plus travel	

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		and are at high risk for depressive symptoms			support. Ideally a local trainer/coach will have mental health or behavioral health background, knowledge of depression and its presentation in older adults, and experience working with older adults	expenses if more than one national trainer is required (more than 25 trainees). One-time fee is reduced by \$1600 if a regional trainer is available Materials Cost: Intervention manual/handouts reproduced for each staff person approximately \$25/ person Additional costs include printing client tools/educational material Additional Cost: Agencies need to purchase or arrange in-kind services of a clinical coach for minimum of 8-12 hours (local rates vary, approx \$100/hr)	
Healthy Moves for Aging Well	www.picf.org/landing _pages/22,3.html	 In-home physical activity intervention (chair bound and advanced exercises) that is focused on maintaining health status and quality of life of frail elders Target Audience: Adults 65+ who are currently enrolled in a care management program that includes an ongoing, problem-solving relationship with a care manager Participant criteria includes assistance with 2-4 ADLs, motivation to participate and ability to stand unassisted or with caregiver assistance 	 Movement repetitions 3-5 days per week, multiple times per day One 15-minute session between participant and care manager 3 month follow up period with weekly or biweekly phone calls 	Care managers and motivational volunteer phone coaches teach program exercises to participants in their home	Significant expertise in lifestyle change counseling and in Brief Negotiation methods Training time estimates: Brief Negotation/ Motivational Interviewing: approx 8 hours Fitness expert: approx 2-4 hours	Licensing Cost: Year 1: \$5,000 Year 2 and subsequent years: \$2,000 Annual License Fee will cover up to 20 users (care managers) Training Cost: Training and support will be offered at a consultant rate of \$160 per hour and can be approximated at 75-100 hours Travel costs are charged separately and will be billed at the actual rate Travel time will be billed at 50% of the hourly rate. Agencies are responsible for providing a Behavioral change educator & a Fitness expert during training. Agencies	 physical activity in-home self-management health promotion

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						should estimate 1) Behavior change educator \$1,000-\$1,500/day; \$100/hr for follow up mentoring and 2) Fitness expert \$400-\$1,000/day; \$50/hr for follow up mentoring Participant Materials Cost: - Client materials \$3 each - Stop Watch \$9 each - Healthy Moves video (optional): \$75 per organization	
HomeMeds	www.HomeMeds.org	Enable community agencies to address medication-related problems and errors that endanger the lives and well-being of community-dwelling elders Target Audience: Area Agencies on Aging (AAA), care management programs and home care agencies with community-dwelling elder clients. - Amenable also to typical Title III-D screening events, senior housing, care transitions coaching, and caregiver support and education sessions	Individualized in-home screening, assessment and alert process to identify medication problems Computerized screening and pharmacist review can help prevent falls, dizziness, confusion, and other medication-related problems for elders living at home The model is adaptable to contexts where medications can be reviewed as part of a screening event or using consumers to complete the medication risk assessment form	 Care managers, working in partnership with client, physician and pharmacist. Usual practice of care management programs without additional staff Should have consulting pharmacist or other medication expert involved in the process (e.g., pharmacy school, local pharmacist, Part D plan, geriatric nurse practitioner) Data entry can be done live in the field using laptop or tablet or it can be done in the office after documentation on paper form 	Time to train staff on computer system usage and proper data collection	Licensing Cost: None Training and Startup Consultation Cost: \$3,000-\$5,000, depending upon method of delivery (webinar vs. on-site) Additional Cost: Computerized risk assessment screening (online system). Approx \$200/month, but cost is negotiable based on number of users and overall volume of use Pharmacist cost, approx \$60-\$75/hour. The average review requires 20 minutes and of patients screened 30-40% will typically require review	 medication management self-management health promotion
IMPACT (Improving Mood-Promoting	http://impact-uw.org/ Kitty Christensen, M.P.H.	Trained depression care manager works with the patient, the patient's primary	 Beginning of the intervention, patient meets w/ the DCM and receives a 20- minute educational video and a booklet 	A trained depression care manager (DCM)—	 1-3 day training required. Program materials are available at no cost on Web 	Training Cost: Implementation materials (includes needs assessment,	DepressionMental HealthPromotion

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Access to	University of	care provider, and a	about late-life depression. During	usually a nurse,	site. In-person, Webcast,	implementation planning grid,	■ Health and Wellness
Collaborative	Washington	psychiatrist to develop and	meeting, DCM completes an initial	social worker, or	and free interactive Web-	information on key components	 Outpatient Setting
Treatment)	(206) 543-4981	administer a course of	assessment of the patient's depressive	psychologist.	based trainings are available	and adaptations, job	 Functional Impairment
i i catiliciti,	info@impact-uw.org	treatment.	symptoms, encourages patient to		to implementers.	descriptions, cost and	
	Jürgen Unützer,		engage in behavioral activation (e.g.,			reimbursement information,	
		Target Audience:	physical activity, pleasant events), and			planning tools, and additional	
	M.D., M.P.H., M.A.	Adult patients who have a	discusses options for treatment over			resources) Free	
	University of	diagnosis of major	the next 10–12 weeks (first treatment			1-to 3-day, on-site training -	
	Washington	depression or dysthymia,	step): antidepressant medication or a			depends on training length,	
	(206) 543-3128	often in conjunction with	course of 6-8 psychotherapy sessions			content and audience, plus	
	info@impact-uw.org	another major health	(e.g., Problem Solving Treatment in			travel expenses, \$6,500-	
		problem.	Primary Care) delivered by the DCM in			\$15,000	
		IMPACT was implemented	a primary care setting. For patients			On-line training, free	
		w/ the following populations:	already taking antidepressant			■ 1-hour webinars for primary	
		*Patients who were 60+ and	medication, treatment can include			care providers and consulting	
		had a diagnosis of major	increasing the dose, augmenting the			psychiatrists, \$750 for 3	
		depression or dysthymia	medication with psychotherapy, or			On-site booster training	
		alone or in conjunction with	switching to a different medication or			covering advanced topics,	
		comorbid panic disorder,	psychotherapy. DCM then works w/			\$500 each	
		posttraumatic stress	patient and patient's primary care			Pre-implementation technical	
		disorder, mild cognitive	provider to establish the treatment plan.			assistance (TA) via webinar or	
		impairment, and/or chronic medical illnesses.	If patient has not significantly improved,			phone, \$250	
		*Patients who are 18+ and	treatment plan is changed with the			 Post-implementation TA via webinar or phone, \$250 	
		had a diagnosis of major	agreement of the patient and their primary care provider, and the new			Program evaluation	
		depression or dysthymia as	treatment is delivered for another 10–			consultation, \$250/hour	
		well as comorbid cancer	12 weeks (second treatment step). If a			Consultation, \$250/nour	
		and/or diabetes.	patient has significantly improved, DCM				
		and/or diabetes.	follows up w/ the patient via monthly				
			phone calls to provide maintenance				
			support (i.e., the third treatment step).				
			Depending on the patient's level of				
			improvement, these support calls may				
			be continued for up to a year from the				
			beginning of treatment.				
MedOptz	https://www.MedOptz	 Identify older adults at 	MedOptz is a web-based, HIPAA-	Care managers in	Staff training (1-2 hours)	- Licensing cost: \$1,000 per	■ medication
modopiz	.com	highest risk for medication	compliant, evidence-based clinical tool	cooperation with	on the use of MedOptz	user, but special pricing is	management
		problems for referral to a	for use with adults age 60 and older	clients and	system. Live, web-based.	available to community-based	 medication safety
		pharmacist for medication	that (1) identifies medications that may	pharmacist.	System. Live, web-based.	1	 health promotion
		management services.	cause, aggravate, or contribute to	Data entry can be		organizations serving older	·

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		Assist in problem identification and clinical decision-making when evaluating complex medication regimens to identify, resolve and prevent medication-related problems Facilitate identification, prevention and resolution of actual and potential medication-related problems in community-dwelling older adults. Aid in evaluation of medications as a cause or aggravating factor contributing to an older adult's physical, cognitive or functional decline. Facilitate incorporation of medication monitoring information into the older adult's plan of care. Improve health, maintain or improve physical functioning and reduce health care costs. TARGET AUDIENCE: Community-based organization serving older adults with one or more chronic diseases and/or conditions treated with medications	common geriatric problems, including medications potentially inappropriate for use in older adults and drugs with anticholinergic properties; and (2) provides medication-monitoring recommendations to foster early recognition of medication problems that can be avoided, managed, or reversed. • MedOptz can be utilized by community-based organizations serving older adults in conjunction with an experienced geriatric pharmacist. • MedOptz is designed to enable non-pharmacist care providers to identify older adults at risk for medication problems and refer those at highest risk to a pharmacist for medication management services. • Criteria for referral are determined by the agency in collaboration with the pharmacist. • Medications are easily entered using key stroke plus the drop-down menu. • MedOptz generates a complete medication list. • Interventions and outcomes can be documented and tracked in MedOptz.	done anywhere with web access.		adults based upon the number of users and the size of the client population. • Training Cost: None • Pharmacist Fee: varies by region and may range between \$60-\$120/hour.	
National Diabetes Prevention Program (NDPP)	www.cdc.gov/diabete s/prevention	Prevent or delay the onset of Type 2 diabetes Increase physical activity	16 weekly core sessions6 monthly post-core sessions1 hour per session	Trained Lifestyle Coach facilitates the group session.	Lifestyle Coach: 2 day training an ongoing mentoring. Coaches comply	To learn more about program costs and organizations offering training, please visit	self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
	CONTACT	to 150 minutes of moderate physical activity Lose a minimum of 5% bodyweight Target Audience: Adults 18+ who are at high risk for developing Type 2 diabetes based on fasting glucose or A1C or via a short risk survey. Adults 60+ automatically qualify.	 12-15 group participants Emphasizes sustainable lifestyle changes including improved nutrition, increased physical activity, stress reduction and coping strategies. Program goal is 5% weight loss to lower risk for developing Type 2 diabetes. Structured group activities with CDC approved curriculum including group discussion, problem solving, skill building, videos, sharing practical solutions and group support. Weight and minutes of physical activity 		REQUIREMENTS with quality and fidelity standards and meet CDC Diabetes Prevention Recognition Program (DPRP) standards. Master Trainers: 2 day training after successfully facilitating at least one NDPP course. Exceptions for experience with chronic- disease self-management programs will be considered.	the CDC website (www.cdc.gov/diabetes/prevent ion).	
NYU Caregiver Intervention (NYUCI)	http://nrepp.samhsa. gov/ViewIntervention. aspx?id=74	Provide psychosocial counseling and support to improve the well-being of spousal caregivers of people with Alzheimer's disease Delay institutional placement of the care recipient into a nursing home Target Audience: Family caregivers of people with dementia	recorded weekly. • 6 sessions of individual and family counseling, support group participation, and additional on-call telephone consultations in a flexible counseling approach that is tailored to each caregiving family. Includes: - 2 individual counseling sessions of 1-3 hours tailored to each caregiver's specific situation - 4 family counseling sessions with the primary caregiver and family members selected by that caregiver - Support group participation - Ad hoc counseling	Counselors with advanced degrees in social work or allied professions	Workbook for counselors required 2 day initial in-person training Follow-up training includes regular case conferences with the developer and clinical colleague Knowledge about Alzheimer's disease High degree of clinical skill, competence in both individual and family treatment modes preferred	Licensing Cost: None Training Cost: Training time for counselors. Specific cost data is unavailable. Multiphase training process and continued telephone consultation (includes initial 2-day training, follow-up training, regular case conferences with the developer, and ongoing support as needed): About \$30,000 per year plus travel expenses. Limit 15 trainees. Online training, certification and licensing, continuing education credits currently under development. Pricing information ETA: June 2013. Materials Cost: Alzheimer's Disease Resource Book (required):	 caregiver support Alzheimer's disease counseling behavioral health self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
Program of All- Inclusive Care for the Elderly (PACE)	www.npaonline.org Shawn M. Bloom National PACE Association (703) 535-1567 mshawnb@npaonlin e.org Teresa Belgin National PACE Association (703) 535-1518 mteresab@npaonline .org	Comprehensive and seamless service delivery system and integrated Medicare and Medicaid financing. Target Audience: Eligible individuals are age 55+ and meet the clinical criteria to be admitted to a nursing home but choose to remain in the community. An array of coordinated services is provided to support PACE participants to prevent the need for nursing home admission	Interdisciplinary team assesses participants' needs; develops care plans; and delivers or arranges for all services (including acute care and, when necessary, nursing facility services), either directly or through contracts. PACE programs provide social and medical services, primarily in an adult day health center setting referred to as the "PACE center," and supplement this care with in-home and referral services in accordance with the participants' needs. Each participant can receive all Medicare- and Medicaid-covered services, as well as other care determined necessary by the team.	An interdisciplinary team, consisting of professional and paraprofessional staff.	• For a health care organization to be approved as a PACE program, the State must elect PACE as a voluntary State option under its Medicaid plan. In addition, the prospective PACE organization and the State must work together in the development of the PACE provider application. On behalf of the prospective provider, the State submits the application to the Centers for Medicare and Medicaid Services with assurance of the State's support of the application and its contents. Each approved PACE program receives a fixed amount of money per PACE participant regardless of the services the participant utilizes.	\$39.95 Training Cost: Exploring PACE membership, \$3,000 per organization Prospective provider membership, \$11,400 Provider membership, \$15,000 per organization, plus additional fees based on organization's revenue	Long-Term Services and Supports Mental Health Promotion Health and Wellness Interdisciplinary Team Medicaid Medicare
PEARLS (Program to Encourage Active, Rewarding Lives for Seniors)	www.pearlsprogram. org Lesley Steinman, M.S.W., M.P.H. University of Washington Health Promotion Research Center (206) 543-9837 mlesles@uw.edu	Reduce symptoms of depression and improve health-related quality of life. Target Audience: Adults 60+ who have minor depression or dysthymia and are receiving homebased social services from community services agencies.	Eight 50-minute sessions with a trained social service worker in the client's home over 19 weeks. Counselors use 3 depression management techniques: (1) problemsolving treatment, in which clients are taught to recognize depressive symptoms, define problems that may contribute to depression, and devise steps to solve these problems; (2) social and physical activity planning; and (3) planning to participate in pleasant events. Counselors encourage participants to use existing	Trained social service worker.	• 2-day training.	Training Cost: PEARLS Toolkit includes background; detailed instructions, guidance, tips for implementing within an organization and carrying out the components of PEARLS sessions with clients; forms for creating the organizational and data management- Free infrastructure necessary for the implementation of PEARLS 2-day, off-site training in Seattle, WA (includes tuition, course materials, continental)	www.pearlsprogram.org Lesley Steinman, M.S.W., M.P.H. University of Washington Health Promotion Research Center (206) 543-9837 mlesles@uw.edu

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
			community services and attend local events.			breakfast, and snacks), \$395 per participant • On-site training, varies depending on the number of participants (minimum of 15–20 persons), plus travel expenses • PEARLS Fidelity Instrument - Free (brief, 20-item multiple- choice survey).	
Positive Self- Management for HIV (PSMP)	Refer to Stanford Suite of Self- Management Programs below for community-based program details						HIV/AIDS group setting self-management health promotion
Powerful Tools for Caregivers	http://www.powerfulto olsforcaregivers.org	A self-care education program for family caregivers to improve: self-care behaviors, management of emotions, self-efficacy, and use of community resources Target Audience: Family caregivers of adults with chronic conditions	 Community-based group program Six consecutive weeks 90 minutes or 2-1/2 hours per week 10-15 participants Scripted curriculum providing tools that can be individualized to meet the challenges of caregiving in a supportive and interactive environment 	Caregiver classes co-led by certified, trained class leaders	Class Leaders: -Completion of a two-day Class Leader training led by certified Master Trainers Master Trainers: - Completion of three, 6- week series of caregiver classes - Application and approval by national office prior to teleconference training - Teleconference training with national PTC office	Class Leaders: Cost varies, includes licensing fee and cannot exceed cost reimbursement Training conducted by two certified Master Trainers at collaborative organizations across the country Master Training: \$250 for teleconference upon completion of requirements	 family caregiver group interaction self-care stress management communication strategies self-efficacy/confidence
Prevention and Management of Alcohol Problems in Older Adults	http://pathwayscours es.samhsa.gov/aaap/ aaap_2_pg1.htm	Reduce alcohol-related problems among older atrisk or problem drinkers Target Audience: Older adults who engage in at-risk or problem drinking behaviors	Step-by-step brief intervention using motivational interviewing concepts Program components include: Alcohol screening Assessments Brief interventions Referral guide to more intensive care	Clinicians	0.5-1 day training for professional	Licensing Cost: None Training Cost: Training costs depend on who does the training and how long the training lasts Materials Cost: No Cost – Workbooks and manuals are available through SAMHSA for free	 alcohol abuse substance abuse behavioral health self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
Resources for Enhancing Alzheimer's Caregiver Health II (Reach II)	http://www.rosalynnc arter.org/caregiver_in tervention_database/ dimentia/reach_ii_int ervention/	Multi-component psychosocial behavioral intervention to reduce caregiver burden and depression, improve caregivers' ability to provide self-care, provide caregivers with social support, and help caregivers learn how to manage difficult behaviors in care recipients with Alzheimer's disease or related disorders Target Audience: Caregivers of people with Alzheimer's disease and related dementias. Culturally appropriate for ethnically diverse populations.	 6-month period 9 home visits and 3 telephone sessions delivered by a certified interventionist 5 telephone support group sessions facilitated by a certified support group leader Methods used in the intervention include didactic instruction, role-playing, empowerment coaching on problem-solving tasks and managing behavioral problems, skills training, stress management techniques, telephone support groups Caregiver Notebook listing strategies for management of caregiver and care recipient issues and providing pamphlets and brochures from local and national resources is utilized Participants are provided with educational information, strategies to manage care recipient behaviors, social support, cognitive strategies for reframing negative emotional responses, and strategies for enhancing healthy behaviors and managing stress 	Certified trained staff	Classroom instruction (8 to 10 hours), delivered in person or over the internet Demonstration of mastery of skills is required for certification within one week of the classroom training. Candidate for certification conducts a "mock" session which includes portions of the risk priority interview, identification of a targeted behavior and problem solving strategies, a stress management technique. A behavioral checklist is completed by the training staff and scored requiring a score of 75% of all possible points for certification to be granted	■ Licensing Cost: None ■ Training Cost: Rosalynn Carter Institute for Caregiving -Off-site at agency location for 1 ½ day training class and certification of up to 4 interventionists: \$5,000 plus travel, lodging and per diems for one Trainer. Includes all training materials (training manual, interventionist field manual, caregiver notebook), monthly consultation calls, and training for up to 4 interventionists. -On-site 1 ½ day training class at RCI in Americus Ga: \$1,250 per participant, includes all training materials (stated above). Cost of travel, lodging and meals for participant are additional expenses. Next scheduled class can be found on RCI website. -Certification demonstration of skills for both on and off site training is conducted within two to three weeks after the classroom training via Skype and is included in the stated costs. - On- or off-site training from VA medical center in Memphis, TN (includes ongoing coaching and consultation): \$10,000 plus	Alzheimer's disease, traumatic brain injury and related disorders caregiver support behavioral health physical health caregiver burden self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
						travel expenses - Costs are per training session, with 5-7 participants in a training session - Training manual: \$13.50 each - Interventionist manual: \$13.50 each - Group leader manual: \$12.50 each - Participant Materials Cost: - Caregiver workbook: \$20 per caregiver	
Stay Active and Independent for Life (SAIL)	http://livingwell.doh.w a.gov Or http://www.synaptics eminars.com	Physical activity program that reduces fall risk factors by increasing strength and improving balance Target Audience: Adults 65+	 An on-going class that meets 3 times per week for one hour. Each class includes warm-up, aerobics, balance activities, strengthening and stretching exercises that can be done seated or standing; and educational components. Periodic Fitness Checks assess general mobility, arm strength, and leg strength. SAIL Guides supplement class activities by providing written education information to prevent falls by addressing fall risk factors. 	Qualified SAIL Program Leader who has completed SAIL training (certified fitness instructors, exercise science professionals, or licensed health care professionals [e.g. physical /occupational/ recreational therapists/ assistants])	Complete 1-day (8 hour) SAIL Program Leader Training OR Complete 10- week online class through Pierce College with Continuing Education Units awarded upon course completion. The online course is available quarterly; see http://www.pierce.ctc.edu/el/sail-faq for more information. Background in fitness or exercise science. CPR certified.	License Fee: None; SAIL is a public-domain program. SAIL Program Leader training: Cost for online course is \$185. http://www.pierce.ctc.edu/el/sail-register Refer to http://livingwell.doh.wa.gov or http://synapticseminars.com for further information regarding in-person 1-day training costs/availability. Other costs: equipment (up to 20 armless chairs, up to 20 pairs of adjustable 5lb cuff weights [10lb/ pair].	 physical activity balance program muscle strength group setting health promotion fall prevention
Stepping On	http://www.ncoa.org/improve-health/center-for-healthy-aging/stepping-on.html	Offer strategies and exercises to reduce falls and increase self-confidence in making decisions and behavioral change in situations where older adults are at risk of falling	 7 weeks 2 hrs per week A home visit or follow-up phone call by the program leader, to facilitate follow-through with preventive strategies and to assist with home adaptations 2-hour booster session after 3 months 	Trained leaderTrained peer leader	3-day training for Leaders	Licensing Cost: Included in the training cost Training Cost: On-site Wisconsin training (which includes the first 3-year license, the Freiberg Press Stepping On Manual, weights and the toolkit, and one fidelity	fall preventionself-managementhealth promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
	http://wihealthyaging. org/stepping-on	Target Audience: Community-residing, cognitively intact, older adults who are at risk of falling, have a fear of falling or who have fallen one or more times in a year				check, by videotape, per Leader): - For Wisconsin residents: \$250 - For non-Wisconsin residents: \$1,500 for up to two people from an organization; \$1,200 for 3+ people - Off-site training: \$12,000 for training up to 20 individuals, PLUS the cost of the two trainers' flights, hotels, daily food allowance. In addition, the local (other state) must arrange for and provide: 20 of the Stepping On Manuals, copying of toolkit and other materials, room rental, snacks and lunches for 3 days, weights, arranging for a guest expert physical therapist on the first afternoon of the 3-day training, getting A-V equipment (power point projector, screen, DVD player, etc.), general training items including easels, flipcharts, nametags, table tent cards, etc., and arranging for Stepping On display and sample display items	
Stress-Busting Program for Family Caregivers	www.caregiverstress busters.org	Program Goals Improve the quality of life of family caregivers who provide care for people with Alzheimer's disease or other dementias Help caregivers manage their stress and cope better with their lives	 9 weeks 90 minutes, once a week 6-8 people per group Multi-component program focuses on stress management, problem solving, support, and education Each group session consists of a combination of education, discussion, and support as well as learning a stress management technique 	2 group facilitators in a small group setting	Master Trainer training: 16 hours of training (2 days, 8 hours per day) Certified Master Trainers train group facilitators Experience with caregiving and/or education or training in Alzheimer's disease	Licensing Cost Single Entity: \$500 (3 years) Multi-Entity: \$1,000 (3 years) Training Cost • \$1,500 per Master Trainer (minimum of 2 Master Trainers from each sponsoring agency/ organization required to	 Alzheimer's disease and related dementias caregiver stress self-management stress management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
		Target Audience Family caregivers of people with Alzheimer's disease and related dementias				participate in training) If Master Training is conducted at your location, travel and per diem costs for 2 Lead Trainers to be reimbursed by sponsoring organization. Training supplies (Training program manual, Facilitators' manual, Caregiver handbook, Facilitators' CD, Meditation CD, Relaxation Strategies and Caregiver Journey DVDs: \$100 Participant Materials Cost Caregiver handbook, Meditation CD, Relaxation Strategies DVD: \$35	
Tai Chi: Moving for Better Balance	tjqmbb.org OR http://www.ncoa.org/improve-health/center-for-healthy-aging/tai-chimoving-for-better.html	Improve balance, strength and physical performance for older adults to reduce fall frequency Target Audience: Adults 65+	 24-26 week program 3 classes a week 1 hour per class 8 Tai Chi forms that focus on weight shifting, postural alignment, coordinated movements and synchronized breathing Slow, low-impact movements that emphasize weight-shifting and postural alignment Movements progress from easy to more difficult Recommended class size of 15 participants 	Qualified Tai Chi instructors	2-day training Familiarity with Tai Chi fundamental principles and major postures and movements Experience in classical Yang style	To learn more about costs visit: http://tjqmbb.org/ProgramMaterials/Implementation%20Plan%20V%201.0.pdf Over the costs of the c	 fall prevention balance program group setting self-management health promotion
TCARE® Support System (Tailored Caregiver Assessment & Referral®)	www.tcarenavigator.c om TCARE Navigator, LLC Mequon, Wisconsin 262.643.4740	Reduce caregiver depression Reduce caregiver stress and burnout Increase positive outcomes associated with	■TCARE® is an evidenced-based care management support software system that was built on 30 years of research in the field. ■ Grounded in the Caregiver Identity Change Theory developed by Dr. Rhonda JV Montgomery and Karl	Trained TCARE Assessor and/or TCARE Trainers. Certification and licensing is completed by TCARE® Navigator.	• TCARE® Assessor: Complete; -2-day TCARE® Assessor Training, -2 case studies -2 webinars -Certification Exam.	•Training Costs: ■ 8-12 Trainees: \$16,000 (plus travel expenses for TCARE® Trainers) ■ Individual: \$1,800 (plus travel)	 caregiver care management identity discrepancy burden stress placement health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
		caregiving Reduce placement of care receiver in an alternate care setting Reduces hospital readmissions Improves quality of life Improves legal, financial and medical planning Improves employee retention and productivity Target Audience: Professionals working with family caregivers; Health and Human Services, Veterans Admin., Active Military Personnel, Health Insurance Companies, Disability Insurance Companies, Long Term Care Insurers, Accountable Care Organizations, Self-Insured Employers, Medical Care Providers, Professional Service Organizations New Populations Being Looked at: Hispanic/Latino, Korean, Hmong, Pacific Islanders, Developmentally Disabled, Grandparents Raising Grandchildren and Child Welfare	Kosloski. A six-step care management process that was designed to help care managers efficiently triage resources and services available within a community to effectively address the caregivers' needs. Promotes informed choice Self-Assessment On-line Screener Web-based software Software linked to local, regional and national resource databases TCARE® is licensed to TCARE Navigator, LLC by the University of Wisconsin-Milwaukee Research Foundation		• TCARE® Trainer: Must be a Licensed TCARE® Assessor and complete; -2-day Train-the-Trainer Training -Conduct a mentored TCARE® Assessor Training with TCARE® Navigator Trainers.	Training Costs Include; User and Training Manuals Meals and snacks for morning and afternoon Certification License for first year Licensing Cost: First year licensing cost is included in Training Costs For Annual Licensing fees, please contact TCARE Navigator, LLC. License Cost Includes: Use of TCARE® for one year Access to web-based software Ongoing support	• resources • informed choice • care plan
Walk with Ease (group program and self-directed program)	http://www.arthritis.or g/wwe	Reduce pain and discomfort of arthritis, increase balance and strength, build confidence in the ability to be physically active and improve overall health among older adults. Designed to decrease	Community-based group program: 6 weeks 1 hour, 3 times a week 12-15 recommended participant group size Self-directed program that combines self-paced walks with health-topic	Certified instructor	Either 3-4 hour in-person Arthritis Foundation training workshop or online training CPR certification required First aid certification recommended	Licensing Cost: None Training Cost: \$50-\$75, includes all manuals, books and posters: Online workshop registration: \$50 per leader For In-Person 3-4 hour training workshop: Approx \$50-	 physical activity arthritis balance program group setting self-directed self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
		disability and improve arthritis symptoms, self-efficacy, and perceived control, balance, strength, and walking pace • Target Audience: Community-dwelling older adults with arthritis and other chronic conditions, such as diabetes, heart disease and hypertension	related discussion also available: - 6 weeks - 30 min, 3 times a week			\$75 per leader. Consider related expenses, such as room rental and trainer travel. • Participant Materials Cost: - Book: \$11.95 (bulk discount available for qtys over 100) - Kits are optional • For self-directed program: - Walk with Ease participant guide book: \$11.95. Participants can use free online Movement Tracker to record progress and track goals	
STANFORD SUITE OF	SELF-MANAGEME	NT PROGRAMS					
Chronic Disease Self-Management Program (CDSMP)	http://patienteducatio n.stanford.edu/progr ams/cdsmp.html	Enable participants to build self-confidence to take part in maintaining their health and managing their chronic health conditions, such as hypertension, arthritis, heart disease, stroke, lung disease, and diabetes Target Audience: Adults with chronic health conditions	6 weeks 2.5 hours per week Program provides information and teaches practical skills on managing chronic health problems	Workshops are facilitated from a highly detailed manual by two trained Leaders, one or both of whom are peer leaders with a chronic disease	4.5 days of facilitator training and certification, either at Stanford or off-site Update training is also available for active certified CDSMP Master Trainers and/or T-Trainers Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud	• Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500.00 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 • Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health	 physical activity chronic disease chronic condition group setting self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
Better Choices, Better Health – Chronic Disease (online Chronic Disease Self- Management Program CDSMP)	http://www.ncoa.org/improve-health/chronic-conditions/better-choices-better-health.html	Enable participants to build self-confidence to take part in maintaining their health and managing their chronic health conditions, such as hypertension, arthritis, heart disease, stroke, lung disease, and diabetes Target Audience: Adults with chronic health conditions who are comfortable using a computer	On-line interactive version of the Chronic Disease Self-Management Program (CDSMP) 2 hours per week for 6 weeks Participants log on at their convenience 2-3 times per week for a total of about 2 hours per week. Participants do not need to log on at the same time. Program is offered on a dedicated website utilizing bulletin boards for discussion Approximately 25 people per workshop. All interactions between moderators and participants take place online All information is private and anonymous	Two trained peer moderators per workshop Moderators follow a script and assist participants by modeling action planning and problem solving, offering encouragement, and posting to the bulletin boards Moderators do not deliver content, which differs from the smallgroup program	Moderators are trained online by first participating in a work shop and then co-leading the workshop with a previously trained moderator. There is a detailed online and downloadable moderators' manual that gives daily and weekly instructions as to moderator duties	professional; \$900 for a lay person with a chronic disease - Off-site 4.5 day training (request 4-6 months in advance): \$16,000 (\$10,000 to Stanford, \$6,000 for two trainers), excludes additional costs such as materials and transportation for two trainers - Web-based update training: \$250 • Participant Materials Cost: - CDSMP Book: \$18.95 (bulk pricing is available) - Relaxation tape/CD: \$12 each • "Dedicated Workshop Implementation" Option: - For single organization - One-time set-up fee: \$5000 - Total Per Workshop license fee: \$3,000; Staffing fee-administrator: \$500; Staffing fee-facilitators: \$750; Staffing fee-mentor: \$1,500) - Companion workbook included OR • "Shared Workshop Implementation" Option: - Participants are pooled from multiple organizations - Organization must target 65 completers within a 12 month period OR support at least 100 participants - One-time set-up fee: \$3000 - Total Per Participant Fee: per completer fee \$300 OR per participant fee \$200	 physical activity chronic disease chronic condition on-line setting self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
						- License, workshop staff and companion workbook included	
Tomando Control de su Salud (Spanish Chronic Disease Self-Management Program)	http://patienteducatio n.stanford.edu/progr ams_spanish/toman do.html	Culturally appropriate chronic disease selfmanagement program for Spanish speakers. Participants do not need to read Spanish. Target Audience: Spanish-speaking adults with chronic health conditions	• 6 weeks • 2.5 hours per week • Spanish-speaking people with different chronic health problems attend together The speaking people with different chronic health problems attend together	Workshops are facilitated by two trained leaders, one or both of whom are non-health professionals with a chronic diseases themselves. All workshops are given in Spanish without translators	Leaders and trainers must both speak and read Spanish fluently 4.5 days of facilitator training and certification at Stanford. All training is conducted in Spanish without interpreters. 1.5 day on-site crosstraining is available at Stanford to those who have already completed the English CDSMP training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Webinars are conducted in Spanish. Prerequisite: in-person CSMP training.	■ Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 ■ Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with a chronic condition - On-site 1.5 day cross-training: \$700. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Off-site training: \$16,000 (\$10,000 to Stanford, \$6,000 for two trainers), excludes additional costs such as materials and transportation for two trainers (for details: http://patienteducation.stanford.	 physical activity chronic disease chronic condition Spanish-speaking only self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
Diahataa Calf			• 6 weeks	- Warkshons are		edu/training/trnfees.html) - Off-site 2 day cross-training: \$6,400 (\$4,000 to Stanford, \$2,400 for two trainers) - Participant Materials Cost: - All in Spanish - Book: \$18.95 (bulk pricing is available- Bulk Pr. Av.) - Audio relaxation tape/CD: \$9.60-\$12 each (Bulk Pr. Av.) - Audio exercise tape/CD: \$9.60-\$12 each (Bulk Pr. Av.)	- diabotos
Diabetes Self- Management Program (DSMP)	http://patienteducatio n.stanford.edu/progr ams/diabeteseng.ht ml	Teaches the skills needed in the self-management of diabetes and to maintain and/or increase life's activities Target Audience: Adults with type-2 diabetes	• 5 weeks • 2.5 hours per week (12-16 people with type-2 diabetes)	Workshops are facilitated from a highly detailed manual by two trained Leaders, one or both of whom are peer leaders with diabetes	4.5 days of facilitator training and certification, either at Stanford or off-site Web-based cross-training for Diabetes Self-Management is available for those who have previously completed the full on-site Chronic Disease Self-Management Program (CDSMP) training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Prerequisite: inperson CSMP training	■ Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500.00 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 ■ Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with diabetes - Off-site training: \$16,000 (\$10,000 to Stanford, \$6,000	 diabetes chronic condition group setting medication management self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
Better Choices, Better Health – Diabetes (online Diabetes Self- Management Program)	http://www.ncoa.org/improve-health/chronic-conditions/better-choices-better-health.html	Teaches the skills needed in the self-management of diabetes and to maintain and/or increase life's activities Target Audience: Adults with type-2 diabetes who are comfortable using a computer	On-line interactive version of the Diabetes Self-Management Program (DSMP) 2 hours per week for 6 weeks Participants log on at their convenience 2-3 times per week for a total of about 2 hours per week. Participants do not need to log on at the same time. Program is offered on a dedicated website utilizing bulletin boards for discussion Approximately 25 people per workshop. All interactions between moderators and participants take place online All information is private and anonymous	Two trained peer moderators per workshop Moderators follow a script and assist participants by modeling action planning and problem solving, offering encouragement, and posting to the bulletin boards Moderators do not deliver content, which differs from the small-group program	Moderators are trained online by first participating in a workshop and then coleading the workshop with a previously trained moderator. There is a detailed online and downloadable moderators' manual that gives daily and weekly instructions as to moderator duties	for two trainers), excludes additional costs such as materials and transportation for two trainers Off-site 2 day cross-training: \$6,400 (\$4,000 to Stanford, \$2,400 for two trainers) Web-based cross-training available: \$450. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training Participant Materials Cost: Book: \$18.95 (bulk pricing is available- Bulk Pr. Av.)) Audio relaxation tape/CD: \$12 each Audio exercise tape/CD: \$12 "Dedicated Workshop Implementation" Option: For single organization One-time set-up fee: \$5000 Total Per Workshop Fee, assuming all outsourced staff: \$5,750 (Workshop license fee: \$3,000; Staffing fee-administrator: \$500; Staffing fee-facilitators: \$750; Staffing fee-mentor: \$1,500) Companion workbook included OR "Shared Workshop Implementation" Option: Participants are pooled from multiple organizations Organization must target 65 completers within a 12 month period OR support at least 100	diabetes chronic condition on-line setting medication management self-management health promotion
						period OR support at least 100 participants - One-time set-up fee: \$3000	

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
Programa de Manejo Personal de la Diabetes (Spanish Diabetes Self- Management Program)			PROGRAM DESCRIPTION - 6 weeks - 2.5 hours per week - Spanish-speaking people with type 2 diabetes attend the program in groups of 12-16. Participants may also bring a family member or friend.	• Workshops are facilitated from a highly detailed manual by two trained leaders, one or both of whom are peer leaders with diabetes • All workshops are given in Spanish without translators		PROGRAM COSTS - Total Per Participant Fee: per completer fee \$300 OR per participant fee \$200 - License, workshop staff and companion workbook included - Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings	• diabetes • chronic condition • group setting • medication management • nutrition • Spanish-speaking only • self-management • health promotion
					frained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Webinars are conducted in Spanish. Prerequisite: in-person CSMP training	trainings - Custom agreements: min of additional \$1,000 • Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with diabetes - Off-site training: \$16,000 (\$10,000 to Stanford, \$6,000 for two trainers), excludes additional costs such as materials and transportation for two trainers - Off-site 2 day cross-training: \$6,400 (\$4,000 to Stanford, \$2,400 for two trainers)	

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
						- On-site 1.5 day cross-training: \$700. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Web-based cross-training available: \$350. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Participant Materials Cost - All in Spanish - Book: \$18.95 (bulk pricing is available- Bulk Pr. Av.)) - Audio relaxation tape/CD: \$9.60-\$12 each (Bulk Pr. Av.) - Audio exercise tape/CD:	
Arthritis Self- Management (Self- Help) Program (ASMP)	http://patienteducatio n.stanford.edu/progr ams/asmp.html	Enable participants to build self-confidence to take part in maintaining their health and managing their rheumatic diseases. People with different types of rheumatic diseases, such as osteoarthritis, rheumatoid arthritis, fibromyalgia, lupus, and others, attend together Target Audience: Adults with rheumatic diseases	• 6 weeks • 2 hours per week	Workshops are facilitated by two trained leaders, one or both of whom are non-health professionals who have arthritis	4.5 days of facilitator training and certification at Stanford All ASMP leaders must first take CDSMP leader training and then a crossover training that will be offered by webinar. Crosstrainings are held online in a web-based environment. Web-based update training is also available for active certified ASMP leaders	\$9.60-\$12 each (Bulk Pr. Av.)) • Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 • Training Cost: - On-site Stanford University	 arthritis chronic condition group setting self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
Better Choices, Better Health – Arthritis (online Arthritis Self- Management Program)	http://www.ncoa.org/improve-health/chronic-conditions/better-choices-better-health.html	Teaches the skills needed in the self-management of arthritis • Maintain and/or increase life's activities, including reducing pain, easing fear/worry about arthritis and improving ability and confidence to manage arthritis Target Audience: Adults with rheumatic diseases who are comfortable using a computer	On-line interactive version of the Arthritis Self-Management Program (ASMP) 2 hours per week for 6 weeks Participants log on at their convenience 2-3 times per week for a total of about 2 hours per week. Participants do not need to log on at the same time. Program is offered on a dedicated website utilitizing bulletin boards for discussion Approximately 25 people per workshop. All interactions between moderators and participants take place online All information is private and anonymous	Two trained peer moderators per workshop Moderators follow a script and assist participants by modeling action planning and problem solving, offering encouragement, and posting to the bulletin boards Moderators do not deliver content, which differs from the smallgroup program	Moderators are trained online by first participating in a work shop and then co-leading the workshop with a previously trained moderator. There is a detailed online and downloadable moderators' manual that gives daily and weekly instructions as to moderator duties	training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with arthritis - 1 day cross-training: \$4,200 (\$3,000 to Stanford, \$1,200 for two trainers) - Web-based cross-training available: \$350.00. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Participant Materials Cost: - Arthritis Book: \$18.95 - Audio relaxation tape/CD: \$12 - "Dedicated Workshop Implementation" Option: - For single organization - One-time set-up fee: \$5000 - Total Per Workshop Fee, assuming all outsourced staff: \$5,750 (Workshop license fee: \$3,000; Staffing fee-administrator: \$500; Staffing fee-facilitators: \$750; Staffing fee-mentor: \$1,500) - Companion workbook included OR - "Shared Workshop Implementation" Option: - Participants are pooled from multiple organizations - Organization must target 65 completers within a 12 month period OR support at least 100 participants - One-time set-up fee: \$3000 - Total Per Participant Fee: per completer fee \$300 OR per	 arthritis chronic condition online setting self-management health promotion
1/2014			2			participant fee \$200	

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
						- License, workshop staff and companion workbook included	
Programa de Manejo Personal de la Arthritis (Spanish Arthritis Self- Management Program)	http://patienteducatio n.stanford.edu/progr ams_spanish/asmpe sp.html	Culturally appropriate rheumatic disease self-management program for Spanish speakers. Participants do not need to read Spanish. Target Audience: Spanish-speaking adults with rheumatic diseases	6 weeks 2 hours per week Spanish-speaking people with different kinds of arthritis and other rheumatic diseases attend together	Workshops are facilitated by two trained leaders, one or both of whom are non-health professionals with arthritis or other rheumatic disease All workshops are given in Spanish without translators	No regular training – contact self-manage-training@stanford.edu for additional info No regular training – contact self-manage-training@stanford.edu for additional info	Licensing Cost (3-year): Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500.00 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings Custom agreements: min of additional \$1,000 Training Cost: Contact Stanford: self- management@stanford.edu Participant Materials Cost All in Spanish Book: \$16.95 (bulk pricing is available- Bulk Pr. Av.)) Audio relaxation tape/CD: \$9.60-\$12 each (Bulk Pr. Av.))	 arthritis chronic condition group setting Spanish-speaking only self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
						- Audio exercise tape/CD: \$9.60-\$12 each (Bulk Pr. Av.))	
Chronic Pain Self- Management Program (CPSMP)	http://patienteducatio n.stanford.edu/progr ams/cpsmp.html Email Contact: info@cpsmp.com	Provides information and teaches practical skills for managing the challenges of living with chronic pain. Target Audience: Adults with chronic pain	• 6 weeks • 2.5 hours once a week • 10-16 participants per group • Program is for people who have a primary or secondary diagnosis of chronic pain. Pain is defined as being chronic or long term when it lasts for longer than 3 to 6 months, or beyond the normal healing time of an injury. • People with all types of non-cancer chronic pain conditions are welcomed. If people have pain due to arthritis, diabetes or HIV/AIDS, it is recommended that they take the program specific to their condition before CPSMP.	Highly interactive and participative workshops are facilitated by two trained leaders, one or both of whom are non-health professionals with chronic pain	4 days of on-site facilitator training and certification in Toronto, Canada 1.5 day cross-training for Chronic Pain Self-Management (CPSMP) is available for those who have previously completed the full on-site Chronic Disease Self-Management Program (CDSMP) training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Prerequisite: inperson CSMP training	• Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 • Training Cost: - On-site training by LeFort Cardas & Associates, Toronto, Canada (4 days, includes all materials, snacks and lunch): \$1,600 per health professional; \$900 for a lay person with chronic pain - On-site 1.5 day cross training by LeFort Cardas & Associates in Toronto, Canada is also available: \$700 per participant Web-based cross-training conducted over 2 weeks (includes viewing on-line videos of 10 CPSMP activities, homework assignments, and participation in 2 webinars):	chronic pain chronic condition group setting self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
						\$450. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training. - Note: Both on-site full and cross training can be arranged to be delivered at various venues by contacting info@cpsmp.com - Participant Materials Cost: - Chronic Pain Book: \$17.50 plus tax (bulk pricing is available for over 300 copies)	
Positive Self- Management Program for HIV (PSMP)	http://patienteducatio n.stanford.edu/progr ams/psmp.html	Help individuals actively participate in their HIV disease and symptom management Target Audience: Adults living with HIV	 7 weeks 2.5 hours once a week Interactive, group program provides skills and techniques to improve and maintain physical and mental health for individuals with HIV 	Facilitated by two trained leaders, one or both of whom are non-health professionals with HIV	4.5 days of facilitator training and certification, either at Stanford or off-site Cross-training for PSMP (HIV) is available for those who have previously completed the full on-site Chronic Disease Self-Management Program (CDSMP) training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Prerequisite: inperson CSMP training Bilingual trainees may attend the English cross-training and purchase a license for the Spanish or Japanese versions. The Spanish and Japanese versions are translations that are so similar to the English PSMP that	 Licensing Cost (3-year): Single Program License Cost: If offer only one Stanford Program in one language: \$500.00 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers Multiple Program License Cost: \$1,000 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings Custom agreements: min of additional \$1,000 Training Cost: On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with HIV Off-site training: \$16,000, 	HIV chronic condition group setting self-management health promotion

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
					additional training is not required.	excludes additional costs such as materials, transportation for two trainers - 1 day cross-training: \$4,200 (\$3,000 to Stanford, \$1,200 for two trainers) - Web-based cross-training available: \$350. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Participant Materials Cost - Book: \$18.95 (bulk pricing is available) - Audio relaxation tape/CD: \$12	